

Supporting the Olive Oil sector to improve the quality

Call for offers

Project Unit: RisiAlbania – Partner for Growth

Sector: Agribusiness

Location: Albania

Estimated duration: May-December 2023

1. Background of RisiAlbania project

The RisiAlbania is a project of the Swiss Agency for Development and Cooperation (SDC) implemented by a consortium consisting of HELVETAS Swiss Intercooperation and Partners Albania. The overall goal of the project is to contribute to an increase in employment opportunities for young women and men (age 15-29) in Albania. This goal will be achieved through:

- (i) enhanced growth and job creation by the private sector in the three selected subsectors of agribusiness, tourism, and ICT (labour demand),
- (ii) improved access to job opportunities and labour market information and services (intermediation), and
- (iii) improved skills of young people by improving the offer of private training providers in the three selected sectors (labour supply).

Under agribusiness, Risi's interventions aim to create jobs and increase investments along the fruits, vegetables, and Medicinal and Aromatic Plants (MAPs) value chains.

Besides fresh products, Risi has identified that olive oil has high potential for export. The main constraint to the performance of the olive oil identified by Risi are not organized export market, low cooperation among the actors including the farmers, processing, exporters, limited knowledge about quality standards and as results Albania has low access to EU high value market. And to access EU markets and obtaining higher margins, complying with standards is a necessity. Furthermore, there is a high potential if Albanian exporters can boost their performance by accessing services related information and contact from the farmers, processing units and other related services that can support their success in exports.

2. Overall purpose and objectives

Subject to a satisfactory proposal (see section 4 of these TORs), Risi will contract a **chemical analyses service provider (Laboratory)**.

The Contractor is asked to perform the chemical analyses for the olive oil as per details presented in section 3. This is in line with the cooperation that RisiAlbania has established with Ministry of Agriculture and Rural Development, and KASH for supporting the performance of olive oil sector in Albania.

The Contractor's role will be to:

- Provide guidance, advice to the experts involved in the process for the methodology on administrating the samples/collected from the farmers/processors/exporters:
- Perform the chemical analyses as per request and provide the results with the agreed

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timeline.

3. OLIVE OIL ANALYSES AND THEIR TECHNICAL REQUIREMENTS

The requested analyses are as follows:

	Price/sample	Working days for delivering the results of the analysis
Quality Criteria Analysis (up to 100 samples)		
Free Acidity		
Peroxide Value		
UV Absorption characteristics: K232; K270; ΔK		
Waxes		
Gas chromatography analysis of fatty acid composition		
Pesticide residues analysis with the method: Uni En 15662:2018 -Only for 15 samples		
<u>Sub total cost for Quality Criteria Analysis</u>		
Purity Criteria Analysis (up to 10 samples)		
Determination of the sterol composition and content by capillary gas chromatography		
Determination of composition of trilinolein		
<u>Sub total cost for Purity Criteria Analysis</u>		

Note: Required regulation: Olive oil analyses are required to be carried out through the EEC Regulation No.2568/91

Required Quality Management standard for the laboratory: ISO/IEC 17025

4. Contractor profile

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The Contractor must have a physical location in Albania. Required to prove the Quality Management standard for the laboratory: ISO/IEC 17025

5. Submission of offers

Financial offers must specify cost per unit, including VAT must be submitted in English in electronic copy via email post to the address: info@risialbania.al by 15th May 2023, at 14:00. Offers handed after the indicated timeline may not be considered.

For any questions you might have related to the application, please write an email to info@risialbania.al with the subject line indicating “Clarification for Olive Oil analysis before 10th May 2023.

6. Reporting

The contractor will communicate regularly according agreed plan with RisiAlbania Agribusiness Intervention Manager.

7. Selection Process

The selection of the contractor will be evaluated based on a cumulative analysis of the fulfilment of the evaluation criteria. The contract will be awarded to the contractor getting the best technical-economic combination based on the evaluation criteria below:

Evaluation Criteria	Maximum points
Competitive Financial offer	70
Working days for the results of analysis	30
Total	100

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